

Jahir Chavez

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Portfolio: nextgenop.biz | nwiesolutions.com | colon-clouds-gnome-chemistry.trycloudflare.com

Dear Hiring Manager,

I am excited to submit my application for opportunities where I can bring together my background in revenue growth, business development, partnerships, operations, customer strategy, and digital project building. I am looking for a role where I can contribute beyond a traditional sales function by helping a company grow, improve customer outcomes, build stronger go-to-market motions, and use modern digital and AI-enabled tools to move faster.

My career includes more than 15 years across telecom, retail leadership, renewable energy, consumer products, cybersecurity business development, photography operations, and enterprise partnerships. I have consistently delivered measurable results: exceeding sales quotas by 35%+ at Sunrun, closing the largest deal in Pro Specialties Group history with TJ Maxx/Marshalls, growing Amazon Vendor Central sales 7-10% monthly, increasing Fanatics account revenue by 28%, and managing up to six retail locations with \$1.2M+ in monthly P&L; responsibility.

What makes my background different is that I am also a builder. I have created public digital business projects including NexGen Operations, an AI agent suite and business operating-system concept; Northwest Import & Export Solutions, a B2B brand distribution platform; and a relocation intelligence portal with segmented journeys for clients, agents, vendors, and corporate relocation stakeholders. These projects reflect my ability to think strategically, understand buyers, create web experiences, package offers, communicate value clearly, and apply AI and automation concepts to real business problems.

I bring a practical mix of sales execution, customer discovery, operational discipline, partner management, bilingual communication, and hands-on digital curiosity. I am especially interested in roles connected to AI adoption, SaaS sales, go-to-market strategy, customer success, partnerships, sales enablement, RevOps, business operations, and digital growth.

I would welcome the opportunity to discuss how my experience and builder mindset can help your team generate revenue, improve customer trust, and execute with speed and quality.

Sincerely, Jahir Chavez